## BALANCE SHEET

At as 30 Sep 2010

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 348,314,800,812 | 454,878,032,393 |
| I. Cash and cash equivalents | 110 |  | 5,760,702,866 | 58,824,640,141 |
| 1. Cash | 111 |  | 5,760,702,866 | 58,824,640,141 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 |  | 10,000,000,000 | 5,000,000,000 |
| 1. Short-term investments | 121 |  | 10,000,000,000 | 5,000,000,000 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 199,706, 535,-732 | 209,753,609,343 |
| 1. Trade accounts receivables | 131 |  | 37,217,003,627 | 33,916,242,338 |
| 2. Advances to suppliers | 132 |  | 14,902,119,914 | 17,479,422,876 |
| 3. Short-term internal receivables | 133 |  | - |  |
| 4. Receivable in accordance with contracts in progress | 134 |  | 141,885,084,118 | 148,216,069,584 |
| 5. Other receivables | 135 |  | 6,466,537,849 | 10,906,084,321 |
| 6. Provision for short-term bad receivables | 139 |  | (764,209,776) | (764,209,776) |
| IV.Inventories | 140 |  | 128,764,568,334 | 179,824,921,774 |
| 1. Inventories | 141 |  | 128,764,568,334 | $179,824,921,774$ |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V.Other short-term assets | 150 |  | 4,--->8,-993,--780 | 1,474,861,--135 |
| 1. Short-term prepaid expenses | 151 |  | 250,000,000 |  |
| 2. VAT deductible | 152 |  | 1,406,903,502 |  |
| 3. Tax and accounts receivable from State budget | 154 |  |  |  |
| 4.-Other---------------- | 158 |  | 2,-726,--90,-378 | 1,-474,-761,135 |
| B. LONG-TERMASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 33,219,281,874 | 24,138,936,812 |
| I. Long-term receivables | 210 |  | - |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 26,660,995,752 | 21,085,885,306 |
| 1. Tangible fixed assets | 221 |  | 25,791,815,500 | 21,085,885,306 |
| - Historical cost | 222 |  | 48,187,751,256 | 46,335,507,863 |
| - Accumulated depreciation | 223 |  | (22,395,935,756) | (25,249,622,557) |
| 2. Finance leases fixed assets | 224 |  | 869,180,252 | --------------- |
| - Historical cost | 225 |  | 894,013,973 |  |
| - Accumulated depreciation | 226 |  | (24,833,721) |  |
| 3. Intangible fixed assets | 227 |  | - |  |
| -Historical cost | 228 |  |  |  |
| - Accumulated depre-----------1ion | 229 |  |  |  |
| 4. Construction in progress expenses | 230 |  |  |  |
| III. Property investment | 240 |  | - | - |
|  | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | - | - |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 |  |  |  |
|  | 259 |  |  |  |
| V.Other long-term assets | 260 |  | 6,558,286,122 | 3,053,051,506 |
| 1. Long-term prepaid expenses | 261 |  | 5,971,044,048 | 1,841,745,643 |
| 2. Deferred income tax assets | 262 |  | 427,363,074 | 1,161,305,863 |
| 3. Others | 268 |  | 159,---------- | 50,000-000 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 381,534,082,686 | 479,016,969,205 |
|  |  |  |  |  |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300= 310+330) | 300 |  | 168,702,632,866 | 407,065,614,157 |
| I. Short-term liabilities | 310 |  | 143,220,782,035 | 349,470,010,591 |
| 1.- Short-term borrowing and debts | 311 |  | 27,080,000 | 66,139,049,288 |
| 2. Trade accounts payable | 312 |  | 65,994,456,384 | 86,244,719,313 |
| 3. Advances from customers | 313 |  | 41,081,544,574 | 118,163,170,154 |
| 4. Taxes and liabilities to State budget | 314 |  | 83,595,959 | 10,314,538,383 |
| 5. Payable to employees | 315 |  | 10,587,097,058 | 7,880,361,510 |
| 6. Payable expenses | 316 |  | 18,505,952,277 | 27,593,303,158 |
| 7. Account payables | 317 |  | ----------------------------- | ------------------------- |
| 8. . Payable in accordance with contracts in progress | 318 |  | - |  |


| 9.---------------------------1 | 319 |  | 6--990,--828,-----1 | 33,--007,---------1 |
| :---: | :---: | :---: | :---: | :---: |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | $(49,773,120)$ | 127,326,880 |
| II. Long-term liabilities | 330 |  | 25,481,850,831 | 57,595,603,566 |
| 1. Long-term accounts payables-Trade | 331 |  | - |  |
| 2. Long-term accounts payables-Affiliate | 332 |  | - |  |
| 3. Other long-term payables | 333 |  | - |  |
| 4. Long-term borrowing and debts | 334 |  | 783,011,220 |  |
| 5. Deferred income tax | 335 |  | - |  |
| 6. Provision for unemployment allowance | 336 |  | 411,062,454 | 406,160,986 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| 8. Revenue unsettled | 338 |  | 24,287,777,157 | 57,189,442,580 |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 212,831,449,820 | 71,951,355,047 |
| I. Capital sources and funds | 410 |  | 212,831,449,820 | 71,951,355,047 |
| 1. Paid-in capital | 411 |  | 200,000,000,000 | 69,010,575,000 |
| 2. Capital surplus | 412 |  |  |  |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  |  |  |
| 8. Financial reserve fund | 418 |  |  |  |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 12,831,449,820 | 2,940,780,047 |
| 11. Capital for construction work | 42 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  |  |  |
| TOTAL RESOURCES | 440 |  | 381,534,082,686 | 479,016,969,204 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | 0 | 0 |
| 2. Goods held under trust or for processing |  |  | 0 | 0 |
| 3. Goods received on consignment for sale |  |  | 0 | 0 |
| 4. Bad debts written off |  |  | 0 | 0 |
| 5. Foreign currencies: |  |  |  |  |
| + USD |  |  | 278.41 | 288.31 |
| + EUR |  |  |  |  |
| 6. Subsidies of state budget |  |  | 0 | 0 |

## INCOME STATEMENT

## Quarter 3/ 2010

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 57,188,875,491 | 359,976,121,817 | 104,471,243,661 | 351,853,395,774 |
| 2. Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services | 10 |  | 57,188,875,491 | 359,976,121,817 | 104,471,243,661 | 351,853,395,774 |
| 4. Cost of goods sold | 11 |  | 53,021,379,692 | 335,006,359,517 | 97,206,831,203 | $329,400,338,512$ |
| 5. Gross profit | 20 |  | 4,167,495,799 | 24,969,762,300 | 7,264,412,458 | 22,453,057,262 |
| 6. Financial income | 21 |  | 498,091,793 | 2,278,338,543 | 64,012,881 | 344,092,006 |
| 7. Financial expenses | 22 |  | 322,908,573 | 2,598,016,536 | 267,153,103 | 964,314,177 |
| Include: Interest expense | 23 |  | 283,091,881 | 2,543,395,481 | 267,153,103 | 961,864,197 |
| 8. Selling expenses | 24 |  |  |  |  |  |
| 9. General \& administrative expenses | 25 |  | 3,532,250,440 | 11,457,261,272 | 5,823,112,353 | 13,663,450,287 |
| 10. Net operating profit | 30 |  | 810,428,579 | 13,192,823,035 | 1,238,159,883 | 8,169,384,804 |
| 11. Other income | 31 |  |  | 210,761,532 | 1,159,829,709 | 1,265,867,579 |
| 12. Other expenses | 32 |  | 10,248,107 | 164,121,742 | 838,921,408 | 1,210,432,124 |
| 13. Other profit | 40 |  | (10,248,107) | 46,639,790 | 320,908,301 | 55,435,455 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40$ | 50 |  | 800,180,472 | 13,239,462,825 | 1,559,068,184 | 8,224,820,259 |
| 16. Current corporate income tax expenses | 51 |  | 39,157,445 | 2,614,850,263 | 194,908,523 | 1,048,577,996 |
| 17. Deferred corporate income tax expenses | 52 |  | 161,209,075 | 733,942,789 |  |  |
| 18. Profit after tax $(60=50-51-52)$ | 60 |  | 599,813,952 | 9,890,669,773 | 1,364,159,661 | 7,176,242,263 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 599,813,952 | 9,890,669,773 | 1,364,159,661 | 7,176,242,263 |
| 19. EPS (VND/share) | 70 |  | 30 | 495 |  |  |

CASH FLOW STATEMENT
from 01 Jan 2010 to 30 Sep 2010 (Indirect method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 13,239,462,825 | 8,224,820,259 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 02 |  | 5,075,925,605 | 3,420,476,531 |
| Provisions | 03 |  | - | - |
| Unrealized foreign exchange difference loss/gain | 04 |  | - | - |
| Loss/gain from investments | 05 |  | (2,278,338,543) | (344,092,006) |
| Interest expenses | 06 |  | 2,543,395,481 | 964,314,177 |
| 3. Operating profit before the changes of current capital | 08 |  | 18,580,445,368 | 12,265,518,961 |
| Changes in accounts receivable | 09 |  | 56,251,197,047 | 56,171,980,060 |
| Changes in inventories | 10 |  | 71,219,048,753 | (69,109,374,696) |
| Changes in trade payables | 11 |  | (202,921,083,521) | (21,092,040,273) |
| Changes in prepaid expenses | 12 |  | $(565,484,027)$ | $(698,889,947)$ |
| Paid interest | 13 |  | (2,529,963,392) | $(961,864,197)$ |
| Paid corporate income tax | 14 |  | (4,767,923,727) | (789,422,422) |
| Other receivables | 15 |  | ------------- |  |
| Other payables | 16 |  | - |  |
| Net cash provided by (used in) operating activities | 20 |  | (64,733,763,499) | (24,214,092,514) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (6,129,659,818) | (774,942,421) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | ------------- |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (15,000,000,000) |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 10,000,000,000 |  |
| 5. Cash paid for joining capital in other companies | 25 |  | ------------ |  |
| 6. Withdrawal of capital in other companies | 26 |  | - |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 1,038,868,665 | 344,092,006 |
| Net cash used in investing activities | 30 |  | (10,090,791,153) | (430,850,415) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | 87,899,666,665 |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  | - |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 7,595,754,279 | 58,126,962,683 |
| 4. Cash paid to principal debt | 34 |  | (73,734,803,567) | (34,744,639,560) |
| 5. Cash paid to financial lease debt | 35 |  | -------------- |  |
| 6. Dividend, profit paid for owners | 36 |  | - |  |
| Net cash (used in) provided by financing activities | 40 |  | 21,760,617,377 | 23,382,323,123 |
|  |  |  |  |  |
| Net cash during the period | 50 |  | (53,063,937,275) | (1,262,619,806) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 58,824,640,141 | 10,302,415,177 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 |  | 5,760,702,866 | 9,039,795,371 |

